# Property Management Manual

23, 23R and 25 Winter St Newton Upper Falls



#### The Building

Built in 1835

Historically zoned which means external changes need to be approved by Historical Commission

There are two buildings on the property, the apartment building and a rather unusual garage and storage area.

Building is stucco over clapboard

There is an easement allows my neighbor Elaine Lindy to use 1/2 of a garage and land that makes it accessible for her cars. We are allowed limited usage of her driveway, which is valuable to access the storage area. We have to be careful not to block access for her tenants. It's worthwhile seeing a diagram of the easement.

Purchased June 29 1979

Deed and Easement: See pages 48-52

Property map see page 53



View from Winter St



Cook out area Garage on left, storage area on right

## **Garage and Storage**



Garage Not accesible for cars



Garage

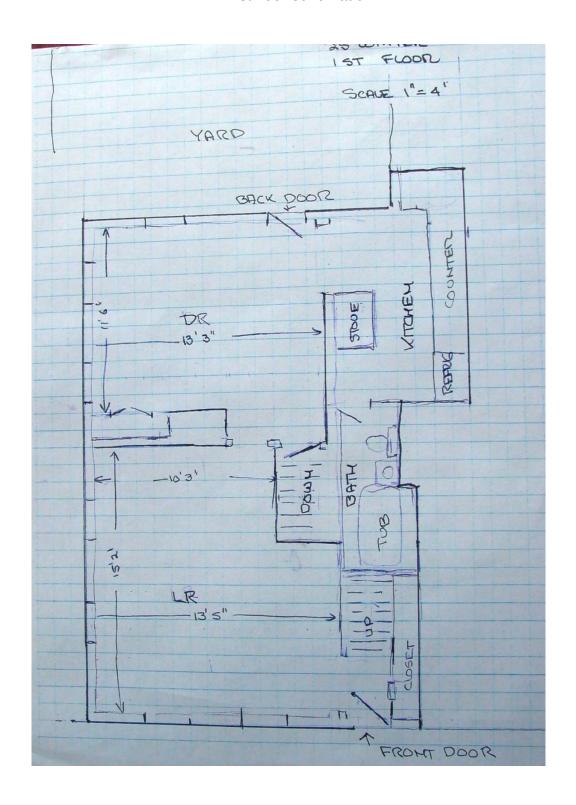


Storage area looking west



Storage area looking east

#### First floor schematic



#### First floor

#### Living room

Windows don't have a sash cords; have wood locks instead.

Thermostat located in this room.

Hard wired smoke detector.



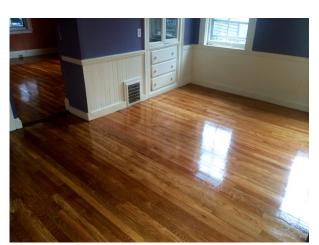
Livingroom



Livingroom

#### **Dining room**

No basement underneath Open to kitchen



Diningroom



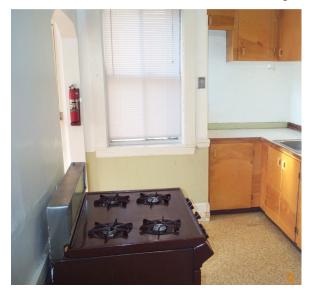
Diningroom



Diningroom

#### Kitchen

Dishwasher possible ??? New stove Cabinets have been painted





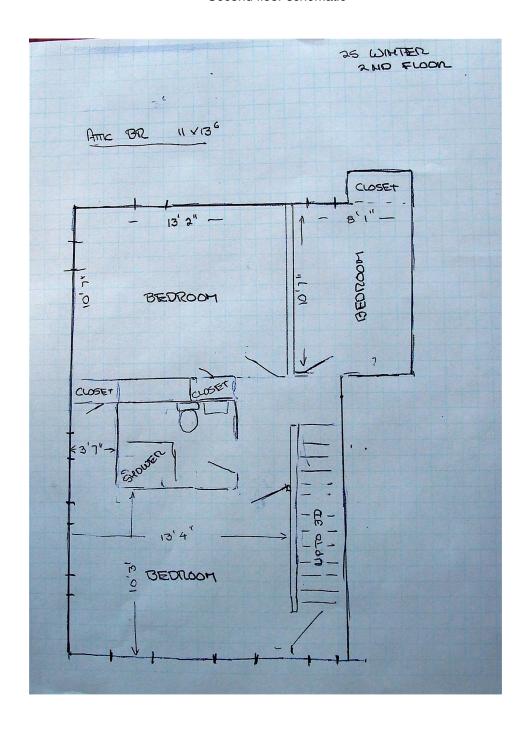
#### **Bath downstairs**

Tub, shower not workable because of curtain difficulties Floor painted



5 of 59

#### Second floor schematic

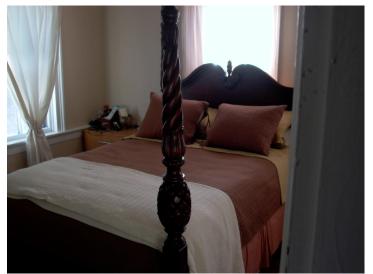




South / Master Bedroom



Master bedroom, looking north



Master bedroom, looking south west



NW Bedroom



NW Bedroom, looking NW



NE Bedroom / office No heat registers Heat coming up stairs minimizes problem



Upstairs bath
Shower, toilet, lavatory
Shower is tiled and caulking around base should be checked occasionly
8 of 59



Attic room



Attic room

There is locked door to unfinished attic. Key is over door. Only heat is electric but there is separate 20 amp circuit Only access is thru master bedroom.

In summer using fan at bottom of stairs helps keep room cool.

The door to the unfinished attic provides escape in case of fire. You can go down the stairs in 23R to get out of the building. Stairs are very rough but workable.

#### **Basement**

**Stairs** 

Very steep, cannot be fixed because of a support beam over the lower stair

Is the only access to the basement large enough for appliances for all apartments.

Water meters for all three apartments located behind furnace Occasionally floods as much as 1/2 inch. May be fixable. Oil tank 240 gal, all others apartments 275 gal



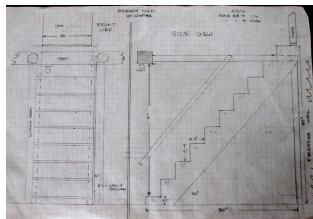
Laundry area



Door to 23 basement



Workshop area
Refrigerator should be removed



Stair schematic

#### Lead Paint

The apartment was deleaded In 1980 but the city lost their records. What should be done is to hire a delead inspector reinspect the apartment. The state Lead Paint department has names of the inspectors. Cost about \$150.00

CITY OF NEWTON. MASSACHUS	SETTS .	HEALTH DEPARTMENT
	OCCUPANCY F-RNIT	T.L. 552-7063
LOCATION OF PROPERTY:	25 Winter St	
NAME OF OWNER/AGENT		
ADDRESS OF OWNER/AGENTI_	Phanthao famil	4
TELEPHONE NUMBER:		
habitation and conform to	the Massachusetts St tness for Human Habita tee or marranty as to the city assume any li compliance. Smot dele	have been found fit for human ate Sanitary Code, Article II, tion." The City of Newton the conditions of the build- ability in the inspection the detectors - O.K., aded 9/4/80
LEAD INFORMATION		CHILDREN UNDER 6
DATE ISSUED: 2-5-80	A	THOUTED SIGNATURE
THIS PERMIT IS VALID FOR YEARS FROM DATE OF ISSUE.		The second second

#### First floor

#### Kitchen

In good condition except for one window affected by ice dam. Has portable dishwasher



Looking NW



Door on left to bathroom and basement



Looking NE



Living room looking SW



Living room, Door goes to stairs and front door

#### Bath

Located in entrance way to basement Shower, no tub





Toilet, shower

## Master (SE) Bedroom



Door is to attic bedroom



Looking south east

#### NE Bedroom Small closet



Looking northeast

#### Attic bedroom

Access through master bedroom No heat except electric Slanted ceilings Comes with fire escape ladder



#### **Basement**

Washer dryer Storage Very narrow stair access



#### Kitchen



Exit to picnic area, doorway to livingroom



Pantry, doorway to driveway



Bathroom door, pantry

#### Living room

Very small

The doorway is small and has caused some problems getting

furniture in

One window looks out at a cement wall

Stays warm in winter because location of thermostat



Livingroom



View to picnic area



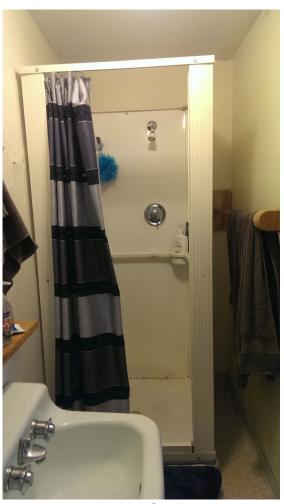
View to dog run

#### Bath

A vent (into the kitchen) might be valuable because it tends to attract mold Shower, toilet and lavatory



Looking North



Looking South

#### **Second floor**

Master bedroom

Possible access to the attic thru closet, awkward Windows both sides, good air flow



NW corner



SW Corner

Office (or second bedroom)

Heat vent is right at the doorway and needs a reflector



Looking northeast



Looking west

#### Basement



Door to 23



Gas hot water



Gas dryer



Washing machine



Dirt floor room under livingroom

#### Dog Run



Dog Run Looking north toward storage area

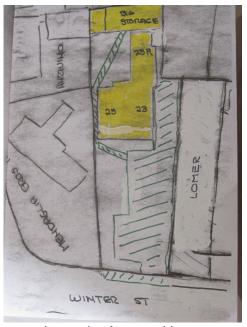
## **Snow problems:**



Parking can get crowded, but better than most



In 2015 there were some ice dam problems. Hopefully fixed.



Instruction for snow blower

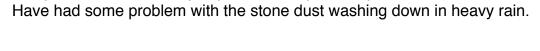


Access to storage area and garage

## **Parking**

There are nine to ten stalls available.

Rent out two, one 24 hr and the other only during the day to Agronavich Accounting, 150\$/mo The yard to the left is very important as a place to put snow in the winter.





Parking, asphalt, three stalls



Parking beside building, 1 or 2 stalls



Parking stone dust 4 to 5 stalls

## **Neighbors**

Since very crowded neighborhood good neighbor relations are very important.



Neighbor Lindy apartment. We are allowed to use driveway to left of brick building as long as we don't block access for her tenants.



Back of gas station, Not pretty but very important as a place to put snow in winter. Owners of station are very cooperative.



Lomer, not beautiful but a place to put snow



House trailer and truck in background are property of Lomers



Buildings across street owned by Elaine Lindy. Excellent neighbor

## Neighborhood

Hemlock Gorge, 22 acres of reservation land along the river.



Echo Bridge



Looking East



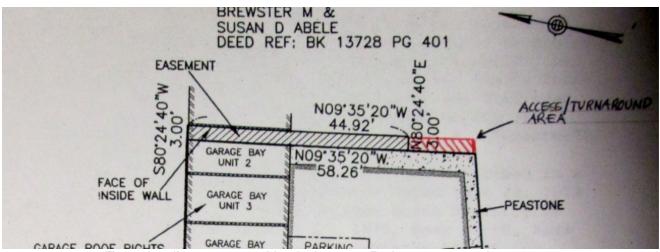
Looking down from the bridge. Good fishing

#### **Easement**

My property goes from the fence through the middle of the third garage (with car parked in front). For consideration I've gave Elaine Lindy a easement that allows her my half of that garage and the property up to the end of the flower box wall. The easement does not cover the rectangle from the fence down to the floor box wall. I allow her tenants to use that area to turn around but that is not part of the easement.



Looking north toward third garage. Flower boxes are on my land. The area defined by extending the chain link fence toward the garage and then east to the end of the flower box is not part of the easement. The fence used to go thru the middle of the third garage.



Flower box line up to east side of 3d garage. Red area not part of easement

#### **Acquiring Tenants**

\$1400/2BR Nice 2 br apartment, nice area, quiet

This 2 bedroom apartment is in a 1855 triplex on Winter St in Newton Upper Falls

• Upstairs: 2 bedrooms, oak floors

• Downstairs: living room with oak floors, eat in kitchen, bath with shower

• Basement: storage, washer, dryer,

Outside: yard, parking for two, 15 min walk to MBTA, dog run, picnic

table, close to 22 acres reservation land along Charles River

\$1400, utilities not included, available Sept 1

Sample Craigslist ad

#### Guidelines

- 1) E-mail response only.
- 2) After e-mail response suggest they call. Important questions to be asked:

What is the group, children / lead paint. 23 & 23R don't have bathtubs and have lead paint

What's the commute? If it's a long commute the chances of success go down

What kind of work do they do. This is a way to get a feel of income level.

What kind of parking requirements. Very important

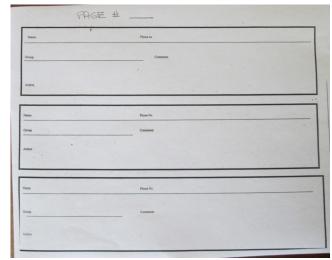
When needed. Though mentioned in the ad it's often over looked

Pets?

Contact information

This information is scribbled on the phone log listed below.

Page number of phone log and name added to a software table (see example) that can be sorted by last name. This is very useful for knowing who you're talking to when somebody calls. We get as many as 150 calls.

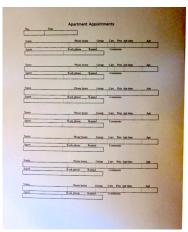


Phone log



Candidates Sorted by Last name

### **Showing Apartment**



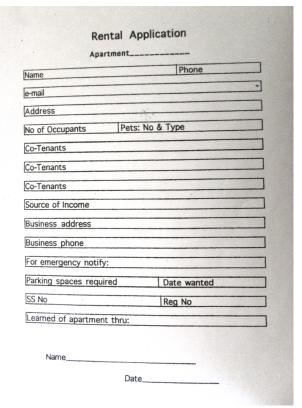
Appointments

#### **General Procedures and Guidelines**

- Be sure that you have candidate cell phone number on the form.
  - · Provide candidates with your cell phone number.
- If candidate interested fill in the application form and give a small \$100 deposit to secure offer. If they do not get the apartment it will be returned. See application form and receipt form below
  - If candidate more than 20 min. late I leave.
- If it looks good I usually give it a few hours of thought and then schedule a meeting within a couple days for security deposit, lease and number of other items that need to be covered



Receipt on deposit to secure offer



Application form

### **Lease Meeting**

I like this meeting to take place at my house where there are copiers and things can be organized.

Contact Info (see application Page 32)

Check for readability and contact information

Discussion items (see sample page 34-36

This is most important part of meeting

Condition of apartment See sample Page 38

Water billing

Lead paint documents See sample Page 41,42

Sign lease

See sample Page 39 See sample of Addendum A Page 40

Get Security Deposit

Receipt for Security Deposit See sample Page 43

# Lease Meeting Sample

# Discussion Items 23R Winter

#### Rent & Other Billing

Rent

Collection: Near the end of the month will leave invoice in mailbox and pick up on the date stated on the invoice. Leave check in rent box on front porch or use internet banking as long as it arrives on required date.

Increases: You are protected for the term of the lease

Water/Sewer Billing: Quarterly along with rent Oil Billing: Will bill you with the rent.

Gas & electricity. Your responsibility to transfer.

Will need money for oil in tank when you move in.

#### Appliances:

You are responsible for maintenance. I will handle repairs.

Refrigerator: Clean coils two times/year

Stove: Keep oven clean and use pads around burners

Washer: Don't overload. Clean lint filter

Dryer: Clean lint filter

Smoke detectors: Replace batteries and call me if they are not working. Cellar detectors are hard wired and are connected to other detectors in other parts of cellar. There is a switch on the side so that they can be turned off in case they are malfunctioning.

#### Rubbish:

Tuesday morning pick up

Recycle plastic glass, tin cans, paper all in Green Container no styrofoam.

Rubbish in Blue Container

Tuesdays.

Return rubbish cans from sidewalk after pick up

# Lease Meeting

Discussion Items

Lease:

To August 31, 2014, annually thereafter. Automatically renewed.

Termination: Written notification by June 30th. If you have to break lease you are responsible for damages, primarily lost rent. and getting rid of your junk. If we can rerent there may be no damages. Requires effort on both sides early notification, keeping the apartment neat, presentable, and accessible.

Parking:

Park in the stalls and don't park on the east side of the driveway.

Other tenants right to the quiet enjoyment of the property

Stereos

**Parties** 

Right of Entry: Necessary for fixing or repair, showing apartment at termination of tenancy, fixing things that affects other apartments.

Will always try to call ahead if possible but sometimes it doesn't work especially when showing apartment.

Keys: Will provide keys to back door. Suggest that you set up plan in case one gets locked out.

Roaches and other rodents: Let me know if you ever see any. They are easy to get rid of if there are only a few. There are none now.

Insurance: I have liability and fire. I do not have insurance on your goods.

Snow and Yard Maintenance: The tenants in 23 are responsible for mowing and for using the snow blower in deep snow to help clear the driveway. However, the final responsibility for snow removal is yours. You are responsible for keeping rubbish off the lawns and keeping the grounds neat.

Miscellaneous:

Water usage: It is important to watch water usage. Watch for leaky faucets or a toilet that seems to refill other than when flushed.

Water beds: require permission

Strainer in kitchen sink: use

Electrical modifications: don't

Discussion Items Sample

Overhead ceiling lights: Do not use bulbs over 60w. Might cause fire.

Circuit breakers: In the basement there is a list of every use of every use of electricity and the circuit breaker tied to it.

Hot water: Run heater as low as possible. Has a effect on gas bills. If you see water under heater turn off water to heater and call me. It means that the heater needs to be replaced.

### Subletting:

They must know the rules and follow them. Parking in particular.

Some Benefits of Newton:

Adult education, lighted tennis courts, swimming, fishing, canoeing

Heat:

\

Programmable thermostat
Register controls
Duct controls
Storm windows be gentle don't for

Storm windows, be gentle, don't force.

Dog run:

Your responsibility to keep clean

Other:

Other tenants

25: Mary Ellen Stokes, Dominique Jackson, Eleanor Jackson (7 yr)

23: Brett Nault, Sarah Whitecross

Storage areas:

Small storage: shared with 23, & 25 Big storage: Only for temporary use.

Current tenants

Josh Silva Angela Silva

I may be out of town July 29 until Saturday August 3d. Can be reached by cell 617 780-8185 most of the time.

Keys: Apartment will be left unlocked. As a back up there will be a key left in box to the

# Lease Meeting Sample

Discussion Items

You can use the big storage area as a TEMPORARY storage in case of a problem. Also a dolly and Garden Cart you can borrow.

Photos

Available furniture:

Bed, tables,

Will need to repeat this when Kristin arrives.

## **Lease Meeting** Sample Condition Statement

To:	XXXXXXXX
From:	Bruce Abele
Date:	Wednesday, July 22, 2009
Subject:	Condition of 23R Winter Street Apartment
condition c carefully rev sign and ret	equires that I provide you with a statement describing the of the apartment at the time of occupancy. You should view both the premises and the appliances, note any problems, turn to me within 15 days. Not doing so will create a n that the apartment is in the condition described in this
Appliances	and accessories provided with the apartment:
Wash Dryer Refrig Gas s Progr Vene room and ki Entry Smok CO de Apartment: Storn Shade	gerator tove ammable thermostat tian blinds & valances on windows in south bedroom, living
	Landlord:
	Tenants:
	Date:

### Sample

Lease First Page



# STANDARD FORM APARTMENT LEASE

	(Simplified Self-Extending)	
	Date_	
This is a Lease	of Apartment No. N/A , located in a Building nur	nbered
In	23 72	BRUCE ABELE  BEEL CT  TOMULLE, MA 02160
and whose telephone	number is 617 969 4368 The Tenant is_	
42 (2 486)	and	Th
term of this Lease is	years, beginning on	, 20, and ending o
later in the Lease. The	a term of the Lease will automatically be extended from	YEAR
the Tenant notifies th	e other party to the contrary. Such a notice, which mu	be given no later than the lest day of th
month of JUNE	in any year, will have the effect of te	minating this Lease on the last day of th
following month of	AUSUST Landlord and Tenant agree	that each of them has various rights an
TENANT: This section governs rent payments. In some cases, rent payments may increase during the term. Please be sure that you care- fully read and understand this section. Please initial here when you are certain that you under- stand and agree with this section. Tenant's initials:	erty, which includes the Building as well as the land are assessed on a fliscal year basis, and each fiscal lowing June 30. The most recent tax bill received by the June 30, 19, but real estate taxes may be high. Tenant will be required to pay, % of the local additional rent, will be prorated if this Lease is not in which the tax increase occurs. The Landlord will not explain how the Tenant's share is to be paid. The always be in proportion to the relationship between real estate being taxed, namely the Building and the lord obtains an abatement or refund of the real estate a proportionate share of the abatement or refund, less be refunded to the Tenant.  (c) The amount of rent which the latest to pay more than the maximum rent which the latest to pay more than the maximum rent which the latest to the pay more than the maximum rent which the latest to the pay more than the maximum rent which the latest to the pay more than the maximum rent which the latest to the pay more than the maximum rent which the latest taxes may be a proportional as a proportional taxes are a proportional taxes.	year begins on July 1 and ends on the following the Landlord was for the fiscal year endinger in later fiscal years. If this happens, the ease. This payment, which is considered effect throughout the entire fiscal year in fy the regard of any tax increase, and will Tenant's share of any tax increase must (1) the Apartment and (2) the whole of the eland on which it is located. If the Landtax levied on the whole of the real estate, is reasonable attorney's fees, if any, most andlord is permitted to receive from the restrictions. If so, the Tenant will never andlord is permitted to receive.
to increase the Tenan notice, the Tenant may	permitted to receive, the Landlord may at any time no it's rent to any amount which does not exceed the re- contify the Landlord within the next thirty days that the	the maximum rent which the Landlord is orify the Tenant that the Landlord wishes naximum. If the Tenant receives such a Tenant wishes to terminate this Lease. If
	MUIECLOCADE DEMOICE	CHAME WHEN OUF

COPYRIGHT © 1982 GREATER BOSTON REAL ESTATE BOARD



### Sample

Addendum A

# Addendum A 25 Winter

- 1. Tenants agrees to pay a security and damage deposit of \$XXXX and landlord agrees to refund it in full after vacating adjusting for:
  - . any damage beyond ordinary wear and depreciation,
  - . any unpaid rent or other charges including water/sewer and heat,
  - . cost of replacement locks if keys haven't been returned,
  - . cleaning costs if apartment is unreasonably dirty
  - . getting rid of junk

Because of the practice by some of using the security deposit as last month's rent many landlords require both a security deposit and the last month's rent. In order to eliminate the need for this excessive cash requirement on the tenants, tenants agrees to pay last month's rent on the first of that month and not to attempt to use the security deposit for this payment.

- 2. Tenant shall be responsible for normal grounds maintenance during the term of this lease. It is important that rubbish is kept off the lawn and in the winter that snow and ice are kept off the walks and entryways.
- 3. Rubbish, including garbage, is picked up between 7 and 9 am on Tuesdays. Tenants agree to put rubbish out on a weekly basis keeping all garbage wrapped in either newspaper or plastic bags.
- 4. Tenant agrees
- to purchase at cost (FIFO) oil currently in tank and landlord agrees at the termination of the lease to buy back at cost any oil in the tank at that time.
- 5. Tenant is allowed parking for not more than one car. Tenant agrees to park between the markers. Visitor parking is open-ended.
- 6. Tenant is permitted to sublet as long as subletees abide by the terms of the lease.

Lead Paint Law

# ADDENDUM to TENANCY AT WILL Tenant Lead Law Notification

### What lead paint forms must owners of rental units give to tenants?

All tenants who live in units built before 1978 must be given two copies of this Tenant Lead Law Notification and Tenant Certification Form (Clause 19). If any of the following documents exist for the unit, tenants must also be given a copy of them: lead inspection or risk assessment report, Letter of Compliance, or Letter of Interim Control.

### When do owners have to give tenants these forms?

New tenants must be given the forms before entering the rental agreement, beginning September 1, 1995.

Current tenants must be given the forms during the one year period starting December 1, 1995 at the time of lease renewal, or if there is no lease, any time during the year, but no later than December 1, 1996.

### What is lead poisoning, and how do children become lead poisoned?

Lead poisoning is a disease. Lead can make children, especially those under six years old very sick and can cause learning and behavior problems. Lead is often found in paint on the inside and outside of homes. The main way a child can get lead poisoned is from swallowing lead paint dust and chips. A child can also get lead from other sources, such as soil and water, but these rarely cause lead poisoning by themselves. The only way to tell for sure that a child is lead poisoned is to have his or her blood tested. Your doctor, other health care provider, or Board of Health can do this. A lead poisoned child will need medical care. A home with lead paint must be deleaded for a lead poisoned child to get well.

### What can you do to prevent lead poisoning?

- Talk to your child's doctor about lead.
- · Have your child tested for lead at least once a year until he/she is four years old.
- Ask the owner if your home has been deleaded or call the state Childhood Lead Poisoning Prevention Program (CLPPP) at 1-800-532-9571, or your local Board of Health.
- Tell the owner if you have a new baby, or if a new child under six years old lives with you.
- If your home was deleaded, but has peeling paint, tell and write the owner. If he/she does not respond, call CLPPP or your local Board of Health.
- If your home has not been deleaded, you can do some things to reduce temporarily the chances of your child becoming lead poisoned. You can clean your home regularly to wipe up dust and loose paint chips. Use a cleaner called TSP or an automatic dishwasher detergent high in phosphate, or other cleaners made just for cleaning lead dust and chips. The areas to clean most often are window wells, sills, and floors. Wash your child's hands often (particularly before eating or sleeping) and wash your child's toys. Remember, the only way to permanently lower the risk of your child getting lead poisoned is to have your home deleaded if it contains lead paint.

### What does the Lead Law require the owner of your home to do if a child under six years old lives there?

An owner of a home built before 1978 must have the home inspected for lead if a child under six years old lives there. If lead hazards are found, it must be deleaded or brought under interim control. A licensed deleader has to do all removal of leaded paint, and all other high-risk work. The owner or someone who works for him who is not a licensed deleader can do certain low-risk deleading and interim control work. After the work is done, the lead inspector or risk assessor issues a Letter of Compliance or Letter of Interim Control. The owner must make sure there is no peeling paint anytime after getting a Letter of Compliance or Letter of Interim Control.

#### What is a Letter of Compliance?

It is a legal letter that says either that there are no lead paint hazards or that the home has been deleaded. The letter is signed and dated by a licensed lead inspector.

### What is a Letter of Interim Control?

It is a legal letter that says the work necessary to make the home temporarily safe from lead hazards has been done.

The letter is signed and dated by a licensed lead risk assessor. It is good for one year, but can be renewed for one more year. The owner must fully delead the home and get a Letter of Compliance before the said of the said

# Lease Meeting Lead Paint Certification

Tenant Certification Form	
I (tenant) certify that I have received the following: (check a	ll that you received)
☐ Tenant Lead Law Notification (on reverse side or on separate sheet) ☐ Lead Inspection Report	Evidence that apartment was
Letter of Interim Control	deleaded 2/4/80 This was before more stringent regulations were adopted. Current health inspector
Tenant Information (please print):	has not been able to locate all his records relating to this deleading
Name	
Street	
City/Town	Apt
Tenant's Signature	Zip
	Date
Owner/Managing Agent Information (please print):	
Name BRUCE ABELE	
Street 23 RUSSEU CT	Apt
Charles No.	1.0
City/Town NEWTONUILLE State	11+ Zip 02460
	11H Zip 02460
Telephone # 617 527-6875 Owner's/Manager's Signature W. B. abel	Date
Telephone # 617 527-6875 Owner's/Manager's Signature W. B. abel	Date cation/Tenant Certification form and any
Telephone # 617 527-6875  Owner's/Manager's Signature W. B. G. B.L.  1 (owner/managing agent) certify that I provided the Tenant Lead Law Notifi	Date cation/Tenant Certification form and any ion. The tenant gave the following reason:
Telephone * G17 527 - G875  Owner's/Manager's Signature W. G. Cloud  I (owner/managing agent) certify that I provided the Tenant Lead Law Notificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant refused to sign this certificated law document to the tenant refused to sign this certificated law document to the tenant refused to sign this certificated law document to the tenant refused to sign this certificated law document to the tenant refused to sign this certificated law document to the tenant refused law document to the tenant refused to sign this certificated law document l	Date cation/Tenant Certification form and any ion. The tenant gave the following reason: to rent to families with children or am in the following languages: nese.
Owner's/Manager's Signature W. B. Cloud  I (owner/managing agent) certify that I provided the Tenant Lead Law Notificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law document to the tenant, but the tenant refused to sign this certificated law before it is also available from the Childhood Lead Poisoning Prevention Program additional information on a full range of topics related to lead poisoning preventing additional information on a full range of topics related to lead poisoning preventing responsibilities under the Lead Law and Regulations, financial assistance for owners. CLPPP can be reached at 1-800-532-9571. More information is also available prevention program, or your local Board of Health.	Date cation/Tenant Certification form and any ion. The tenant gave the following reason: to rent to families with children or am in the following languages: nese.  Prevention Program (CLPPP) has ion, tenants' and owners' rights and ers, and safe deleading and renovation ble from your local lead poisoning
Telephone   GO 527 - GB75  Owner's/Manager's Signature	Date cation/Tenant Certification form and any ion. The tenant gave the following reason: to rent to families with children or am in the following languages: nese.  Prevention Program (CLPPP) has ion, tenants' and owners' rights and ers, and safe deleading and renovation ble from your local lead poisoning

# **Lease Meeting** Sample Security Deposit Receipt

	Security Deposit Receipt			
To:	XXXXXXXX			
Reference:	Apartment at 25 Winter St, Newton Upper Falls, MA			
I acknowledge receipt of \$XXXX for security deposit for apartment at 25 Winter St. Security deposit is to be returned within thirty days of termination of lease subject to conditions specified in our agreement.				
•	posit will be held in escrow in account 31-60003287 of ik, Newtonville, MA.			
	Landlord: Date:			

### Move out and Move In

### Getting rid of junk

When there is a transfer of tenancy by far the biggest problem is getting rid of junk. Plastics, metal and cardboard can be taken to the Rumford dump. Best to remind tenancy that they are responsible for leaving the apartment empty. It never works 100% but it helps.

### **Timing**

Frequently people are moving in the same day the old tenants are moving out. I try to set up communication between both groups.

### Final accounting:

Return of Security Deposit
23R Winter Street
September 7, 2009

Original Deposit
Interest
H5.48
Oil in tank (1/2 oil in tank)
Water/sewer
Damages

Net

1350.25

The law is very strict in that you need to provide the tenants with a final accounting statement. This could get a little complicated. There is almost always a water bill and an adjustment for oil in the tank. The calculation for oil involves FIFO which is a bit tricky to calculate. In addition interest on the security deposit is to be calculated. See instructions. Unless the damage is extraordinary I don't charge.

**Final Accounting** 

	Escrow Interest Calculation					7/20/15
Apartment	Orig Deposit	LastPayDate	Current Date	days x \$	Interest	Paid
Winter 25	1550	04/01/13	5/1/14	612250	4.51	4/1/13
Winter 23-2	500	05/31/13	5/1/14	167500	1.23	5/31/13
Winter 23	950	05/31/13	5/1/14	318250	2.34	5/31/13
Winter 23R-2	1400	8/1/13	5/1/14	382200	2.82	8/1/13
Pearl 23B	1600	04/01/13	5/1/14	632000	4.66	4/1/13
Pearl 23A	1200	04/01/13	5/1/14	474000	3.49	5/1/14
Pearl 25	1200	04/01/13	5/1/14	474000	3.49	4/1/13
Pearl 23-2	1400	04/01/13	5/1/14	553000	4.07	4/1/13
	Escrow	9822.54				
	Orig deposits	9800.00				
	Actual Interest	22.54				
	Sum (Day x \$)	3060200				
	Check int	22.54				

Escrow interest calculation

FIFO	instructions
1	Duplicate FIFO calc.xls and save as "FIFO Apart no"
2	From Oil Usage paste Date, Price and Gallons
3 gal	Type in Oil in Tank, To calculate recognize all tanks are 275 gal except 25 Winter is 250
4	Starting from the bottom Remaining subtracts Gal from Oil in Tank
5 times	If negative change <i>Gal</i> to <i>Oil in Tank</i> . See example 2Value is price for that line gal in tank
for all	If positive put <i>Remaining</i> in next oldest delivery, See example 1. Delete Value I older deliveries with negative <i>Remaining</i>

#### FIFO Calculation Instructions

Date	Price	Gal	Remaining	Value	Oil in tank (gal)
12/19/13	3.55	230.0	-230.0		191
1/30/14	3.80	9.0	0.0	34.20	
3/19/14	3.80	182.0	9.0	691.60	
				0.00	
	TO	TAL FIFO		\$725.80	

Sample FIFO Calculation

### **Billing**

#### **Invoices**

For rent, oil, water sewer & credits

Deliver to apartments about a week early

Invoice states when rent will be picked up from rent box on front porch.

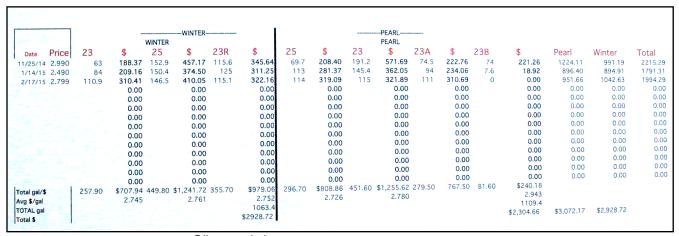
	Rental Inv	oice
From:	Bruce Abele	
	23 Russell Court	
	Newtonville, MA 02460	
To:	Mary Ellen Stokes & Dominique	e Fortin
	25 Winter Street	
	Newton Upper Falls, MA	
	Winter Street for March	1550.00
Oil (1/30		629.49
Water me		249.23
Balance fv	vd	0
Credit		-50.00
TOTAL		\$2,378.72
OTES: FYI: 1	t & other payments to be picked u	mber of people. Of the seven
partments t sage for the	the lowest usage is 24.33 gal/persite last delivery is 96.6 gal / \$366.9	on/day. Heat: the lowest 8

Sample invoice

Oil

When oil is delivered I record it on a spreadsheet so that at the end of the year I know usage by apartment.

Need to notify supplier when to deliver. Apartment 25 has a smaller tank, 240 gallons so when they are down to 1/4 a delivery is ordered. Supplier leaves invoices for all apartments in a can on the porch. Needless to say this is important.



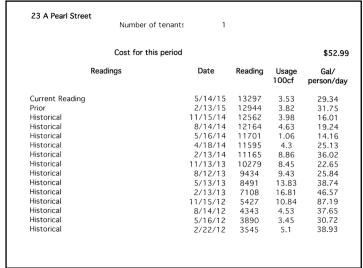
Oil spread sheet



Sample supplier oil invoice

#### Water

Bill for water / sewer four times a year. The tenant in 25 sends me readings and I have Excel software that calculates the bill the same way the city does. If a bill is unusually large I contact the tenant to determine what's gone wrong. City will occasionally give credit for catastrophic usage. See Appendix for instructions using water billing softwareI



Sample water/sewer bill

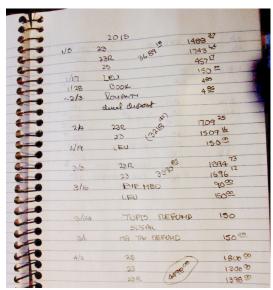
#### Accounts receivable

	3	Rent	6/1/15	1300.00
	1376.25			
WINTER 23	3	w/s	5/1/15	76.25
	3	rent	6/1/15	1450.00
	1554.55			
WINTER 23R	3	w/s	5/1/15	156.55
	3	credit	6/1/15	2.00
	3	rent	6/1/15	1400.00
	2200.00			
Winter 25	3	rent	6/1/15	2200.00

Accounts receivable reportt

I find Accounts Receivable software almost essential because everybody's doesn't pay for every billing item always on time. It is a bit of a problem to keep up-to-date but definitely worthwhile.

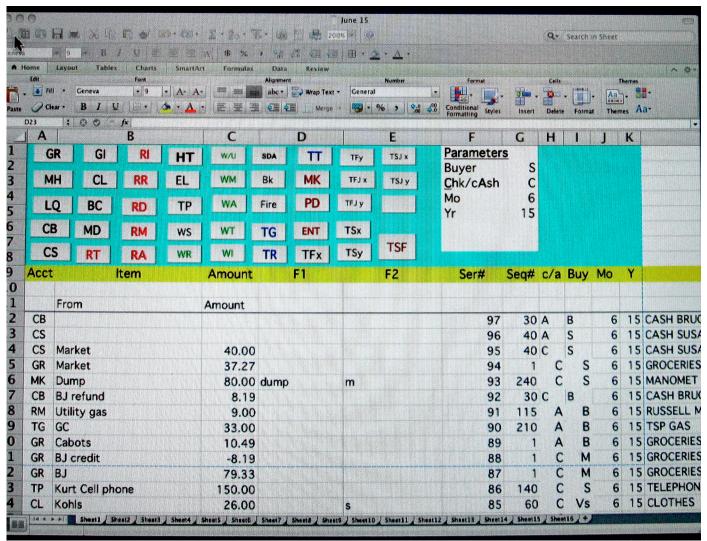
### **Booking**



Receipts are logged in along with **other** receipts in this Receipt Book.

Expenses both personal and for Winter are posted to this Excel booking software application and transferred monthly to a File Maker Pro database which makes possible a variety of reports depending upon need.

Receipts log



Booking software expenses.: WR repair, W/U utilities, WM maintenance, WA administration, WT Taxes, WI Insurance

### Miscellaneous

#### Taxes:

I keep track of trips and at the end the year use that for taxes.

### Records

Leases and instructions are archived for every apartment going back to 1980. Files are either in attic or storage area.

#### **Archives**

I keep a yearly folder of invoices and all expenses are booked on a Financial Database so at end of year it is easy to get a report of a category of expense.

#### Insurance

Purchased thru Aronson Insurance. Harleysville. About \$1650/yr

#### **Tenants current**

- 25 Parker Rice with dog care business: Leaving Aug 31
- 23R Mike & Kristin McKenney sports medicine. Excellent
- 23 Brett Nault medical system analysis; Sarah Whitecross ophthalmologist Excellent

# **Appendix**

Witness My hand

The Commonwealth of Massachusetts

Middlesex

I, HELEN J. PANELLA

Newton,

SOUTHERLY

WESTERLY

NORTHERLY

EASTERLY

NORTHERLY

EASTERLY

June 29,

19 79

Then personally appeared the above named

Helen J. Panella

and acknowledged the foregoing instrument to be

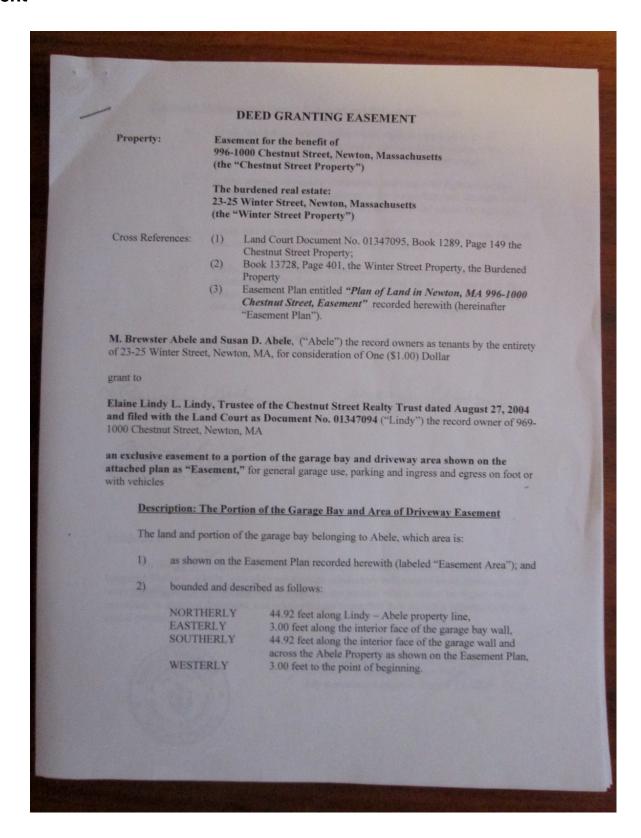
har free act and deed, before me

Notary Public -- Jimike of the Poace

My commission expires

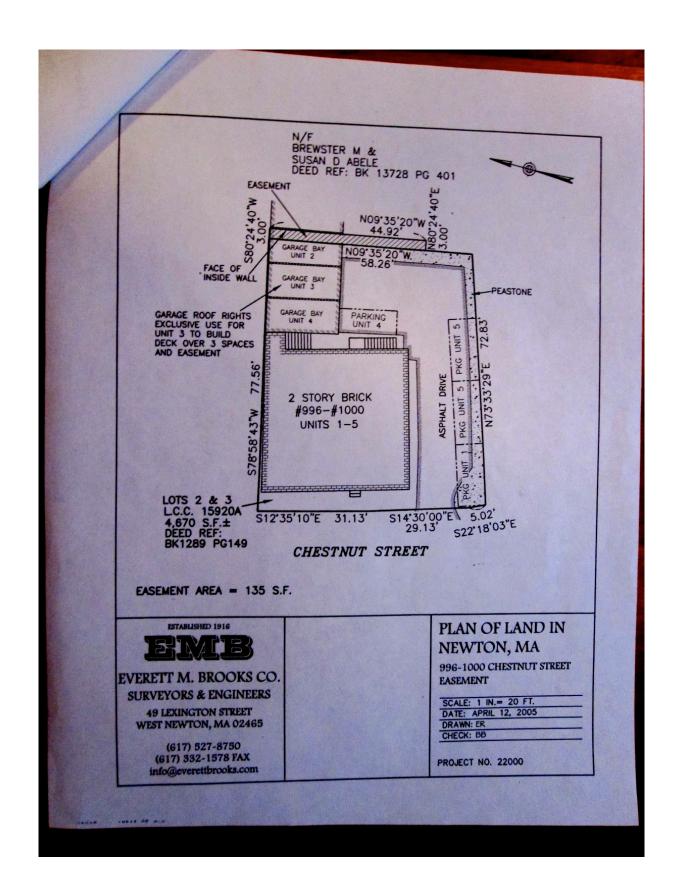
(\*Individual - Joint Tenants - Tenants in Common - Tenants by the Entirety.)

### CHAPTER 183 SEC. 6 AS AMENDED BY CHAPTER 497 OF 1969

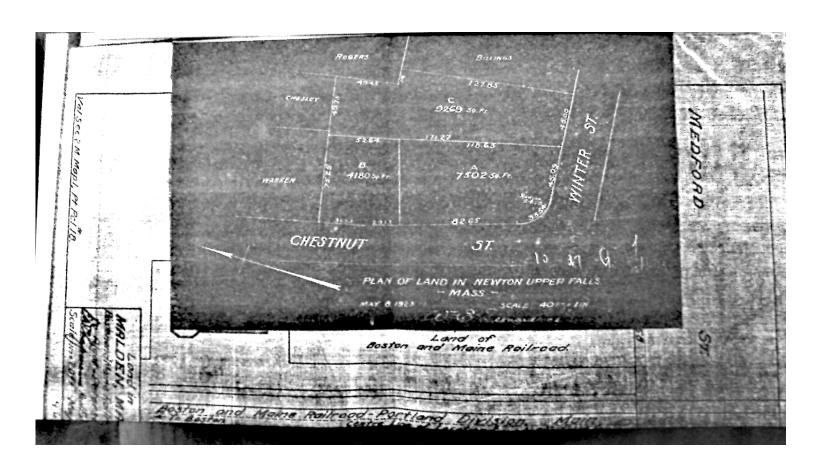


# Usage and Maintenance: Garage Bay Area and Driveway Easement Lindy, and her successors and assigns, shall be responsible for all maintenance of the Easement Area as shown on the Easement Plan, at the sole cost and expense of Lindy, and her successors and assigns. Lindy, and her successors and assigns, shall have the right to use the driveway easement area for access to the garage bay, and the right to use the garage bay for any use which is customary and ususal for a garage; Lindy, and her successors and assigns, shall have the right to use the roof area over the garage bay easement for a deck; and Lindy, and her successors and assigns, shall be responsible for the maintenance of the Easement Area including the portion located in the garage, which are the floor, 3' back wall, ceiling and roof, all at the sole cost and expense of Lindy, and her successors and assigns. Witness our hands and seals this 22 wo day of April, 2005. M. Brewster Abele COMMONWEALTH OF MASSACHUSETTS Middlesex ss. On this 27 day of April 2005, before me, the undersigned notary public, personally appeared Elaine L. Lindy. proved to me through satisfactory evidence of identification, which were 100 to the persons whose names are signed on the preceding or attached document, and acknowledged to me that they signed it voluntarily for its stated purpose. Edward S. Englander, Notary Public My commission expires: August 13, 2010

COMMONWEALTH OF MASSACHUSETTS  Middlesex ss.  On this 22 day of April, 2005, before me, the undersigned notary public, per of identification, which were



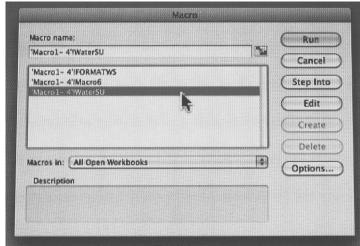
### **Property Map**



### **Water Billing**

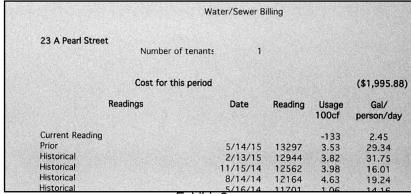
- 1) Under apartments>Monthly billing> water billing> click Macro1-4
- 2) Leave open
- 3) Click the applicable apartment, for example Pearl 25-2.xls
- 4) Under the Excel Tools click Macro then Macros
- 5) Click Macro1-4'!WaterSU not any of the others See Exhibit 1
- 6) Click RUN See Exhibit2
- 7) Then add date and reading Exhibit 3





Macro1-4

Exhibit 2



Exhibir 2

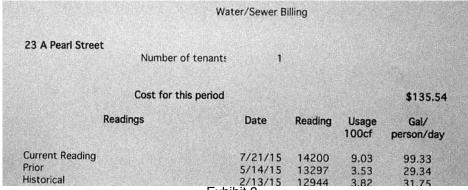


Exhibit 3

### Maintenance & Repair

#### **Electrical:**

Every apartment has posted near the circuit breaker panel charts that show the relation of usage to circuit breaker. One is sorted by circuit breaker, the other by floor and room.

For repairs I use Keith Hemmer

Phone: 617 293-0562

Email keithhemmer@hotmail.com

Furnaces, heat:

Oil supplier: Mario Martinez;

Phone: 617 224-6919

Email: martinezmr1@aol.com

His prices are significantly better than any other supplier. He does not do automatic delivery so it is necessary to call when the highest usage apartment is down to a quarter.

It is also necessary to clarify how you are going to get the oil invoices, needless to say very important. Currently I have a coffee can on the porch at Winter Street so he makes a delivery first to Pearl St. and then Winter. Brett in 23 then e-mails me photos of each of the invoices.

Is important to monitor each of these steps in the process or you can end up paying for oil.

Furnace repair and annual service: Dave Reilly, Phone: 617 590-7647

It is necessary to schedule an annual service during the non-heating season

An emergency backup might be Tom 617 224 6919 who works with Mario Martinez

### **Plumbing**

TBros or Tretheway Bros:

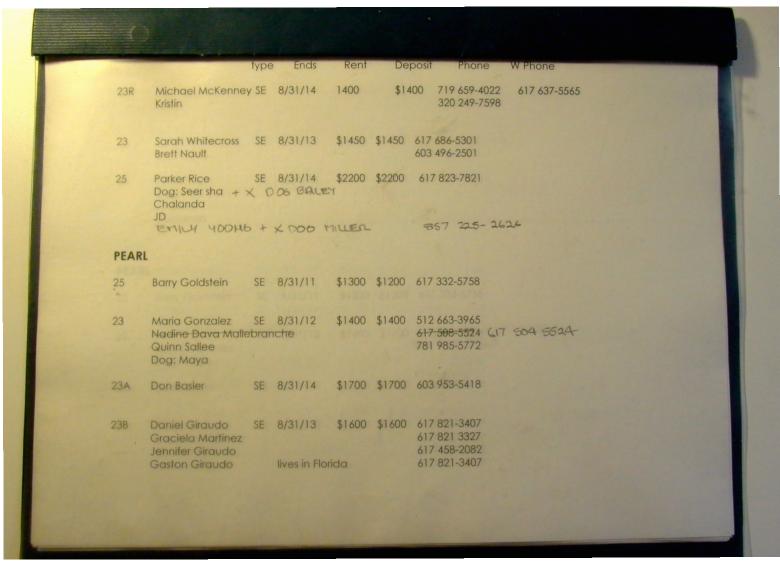
Phone: 617 325-3283 Email Jessf@tbros.com

For plumbing repairs it is often advisable to get a photo of the appropriate problem so that the plumber doesn't have to go shopping for parts. That photo can be sent to the e-mail address above.

### **Carpentry or Handyman Services**

At this point I have not found any individual who is reliable

### **Tenant Phone Numbers & Statistics**



### **Tenant Phone No and Names**

I keep a folder that contains all tenant's names, dog names, phone numbers and summary lease information on my desk. It is very useful

In addition tenants e-mail addresses are on my Name software structured so that you can search by apartment. Also very useful.

# End

# Index

### ■ A ■

accounting, 27, 44
accounts receivable, 46
acquiring tenants, 31
Addendum A, 33, 40
Apartment 23, 12-18
Apartment 23R, 19-25
Apartment 25, 3-11, 45
appendix, 46, 49
appliances, 10, 34, 38
application form, 32
appointments, 32
archives, 48
Aronson Insurance, 48
attic, 9, 15, 17, 22, 48

### ■ B ■

basement, 4, 10, 12, 14, 18, 24, 31, 36, 38 Big storage, 36-37 billing, 33-34, 45-46, 56 booked, 48 booking, 47 booking software, 47

# **■** C **■**

Candidates sorted, 31 children, 31 circuit breakers, 36 clapboard, 1 closet, 16, 22 CO detectors, 38 condition of apartment, 33 condition statement, 38 cook out, 1 Craigslist, 31

# ■ D ■

deed, 1, 50 deleaded, 11 deposit to secure offer, 32 dirt floor room, 24 discussion items, 33-37 dishwasher, 5, 12 dog run, 20, 25, 31, 36 dryer, 18, 24, 31, 34, 38

## **■** E **■**

easement, 1, 30, 51-54 Echo Bridge, 29 Elaine Lindy, 1, 28, 30 electrical, 35, 57 escrow interest, 44

# • F •

FIFO, 40, 44 final accounting, 44 fire escape, 17 fire escape ladder, 17 Furnace repair, 57

# **■ G ■**

garage, 1-2, 26, 30 gas dryer, 24 gas station, 28 Guidelines, 31-32

# H

heat registers, 8 Hemlock Gorge, 29 Hemmer, 57 historically, 1

# • I •

ice dam, 12, 26 Insurance, 35, 47-48 insurance, 35, 47-48 invoice, 34, 45

### • J •

junk, 35, 40, 44

# • K •

Keith, 57 keys, 35-36, 40

# $\blacksquare L \blacksquare$

lavatory, 8, 14, 21 lead paint, 11, 31, 33, 41-42 Lead paint law, 41 lease, 32-43, 58 Lease meeting, 33-43 Lomer, 28

# ■ M ■

Mario, 57

neighbors, 28

## • O •

oil, 10, 34, 40, 44-45, 57 oil tank, 10

# ■ P ■

parking, 26-27, 31, 35-36, 40 pets, 31 Phone log, 31 phone no, 58 plumbing repairs, 57 property map, 1, 55

### ■ R ■

receipt for security deposit, 33
Receipt on deposit to secure offer, 32
receipts log, 47
records, 11, 48
register, 36
Reilly, 57
right of entry, 35
rubbish, 34-35, 40

### ■ S ■

schematic, 3, 6, 10 screens, 38 security deposit, 32-33, 40, 43-44 security deposit receipt, 33, 43 shower, 5, 8, 14, 21, 31 showing apartment, 32, 35 sign lease, 33 small storage, 36 smoke detectors, 34, 38 snow, 26-28, 35, 40 stairs, 8-10, 13 stalls, 27, 35 storage, 1-2, 18, 25-26, 31, 36-37, 48 storm windows, 36, 38 stove, 5, 34, 38 strainer, 35 stucco, 1

### **■** T **■**

taxes, 47-48 TBros, 57 thermostat, 4, 20, 36, 38 toilet, 8, 14, 21, 35 Tretheway, 57 tub, 5, 14

# • W •

washer, 18, 31, 34, 38 water beds, 35 water billing, 33, 46, 56 water meters, 10 water sewer, 45 Winter St, 1, 31, 43